

Morgan Est Procurement Principles

Morgan Est spends over £200M per annum with external suppliers & subcontractors. We recognise the importance of our suppliers as stakeholders in our business and the importance of ensuring that we build effective, competitive relationships that will add value for our clients and shareholders

Morgan Est continuously seeks to reduce cost of all externally procured goods and services and to develop close relationships with our suppliers who have demonstrated their ability to deliver improving value and excellent service.

These principles inform both our suppliers and staff of the standards that we expect to be applied when managing relationships.

- Morgan Est will specify our requirements clearly to encourage competition and to provide opportunity for suppliers & subcontractors to use their specialist knowledge to offer alternatives that are more cost effective and offer better value.
- Select suppliers who are capable of meeting our requirements through structured, non-discriminatory and competitive processes.
- Review contracts and relationships on a regular basis and recognise past performance when considering competitive offers.
- Work with suppliers to improve value, quality and performance of both the products and the services they supply or support.
- Keep our suppliers and subcontractors informed of any changes, developments within our business that may affect their business.
- Promote integration within our supply chain in order to facilitate best practice
- Treat all of our suppliers and subcontractors with integrity, respect and conduct business in a fair and honest manner.
- Respect the confidentiality of suppliers or subcontractors information.
- Conform to all legal requirements and standards
- Develop effective and innovative solutions to improve the final product or service that we jointly offer our mutual client.
- Negotiate contracts which are set clearly the commitments & obligations agreed by both ourselves and our suppliers or subcontractors and to comply with such agreements in full.
- Pay in accordance with the agreed terms.
- At all times consider corporate, environmental and social responsibility when selecting or sourcing products and services.

- Appoint market/commodity specialists to champion and manage contracts and relationships with our key suppliers and subcontractors.

In return Morgan Est expects all suppliers and subcontractors to:

- Improve costs and value over the life of any contract or agreement, as well as maintaining and improving the standards of the goods and services being provided.
- Be competitive
- Respond positively to changes
- Identify, manage and mitigate risk.
- Maintain confidentiality
- Appoint contacts that have a commitment to our relationship
- Comply with transactional & reporting requirements in full
- Inform of any changes to their business or area of market activity that will affect Morgan Est in any way
- Take all necessary care of the environment and their impact on society and make improvements where possible for the betterment of all.
- Invest in their future capability to meet Morgan Est and the wider market expectations
- Ensure that the commercial terms offered are also available to all parts of the Morgan Sindall Group.